

GRSmedical

Portable Life-Saving Systems for the Battlefield

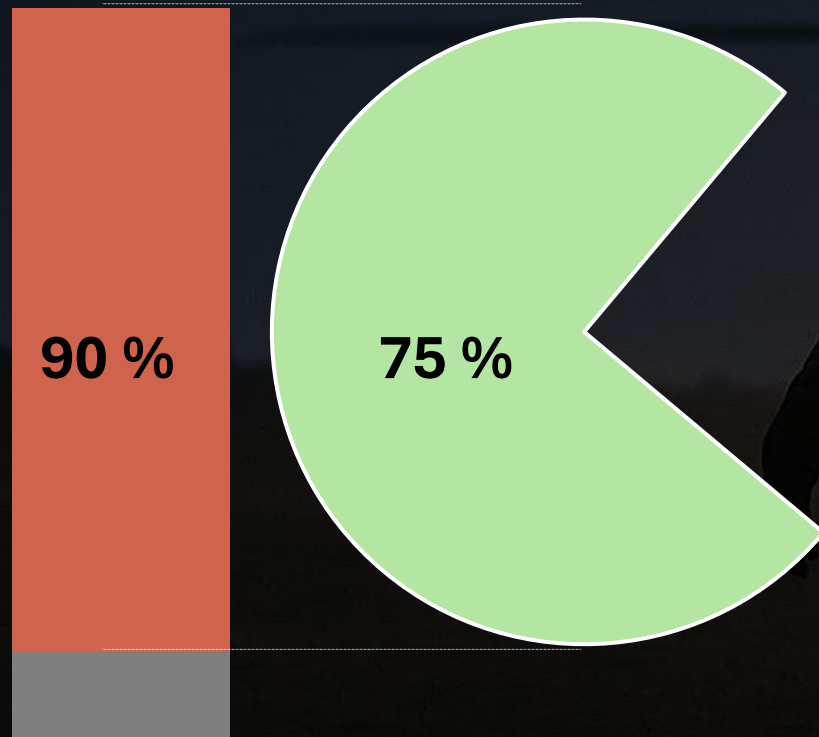
From blood warmers to integrated portable resuscitation

A close-up photograph of a person's arm, likely a soldier, wearing a black medical device with two green indicator lights. A yellow tube is connected to the device. The arm also has a black strap and a bandage with a visible blood stain. The background is dark and out of focus, showing other people in military attire.

Made in Ukraine · Tested in war · Ready for the world

THE PROBLEM

90% preventable deaths happened before the hospital



Key Issues:

- Lack of heat and blood control during evacuation
- Lack of portable life-support systems
- No integration between life saving technologies

75% are **preventable** during evacuation

OUR SOLUTION: PORTABLE «BATTLEFIELD» SUPPORT SYSTEM

We developed a portable modular life support system,
that integrates:

- Blood heaters
 - Tissue coagulators
 - Oxygen concentrators
 - Heart monitors and defibrillators
- 90 %
Already in UA market
Pilot (Clinical tests)
Pilot (Clinical tests)
R&D

All components work together as the seamless system

**THIS IS THE MAIN
PRODUCT NOW**



**100+ sets in work
500+ casualties are saved**



BUSINESS MODEL & SALES STRATEGY

Business Model

B2C (Via Volunteers):

Aid foundations, frontline

B2B (Partners):

Medical distributors, kit manufacturers

B2G (Gov. Procurement):

Ministry of Health, Ministry of Defense, humanitarian programs

Revenue Sources

50% – Device sales

45% – Components

5% – Service & Maintenance

Ensure every evacuation bag

Scaling

Ukraine:

Full coverage of AFU

Eastern Europe:

Sales via partners

Northern Europe (Nordics):

Collaborative defense procurement

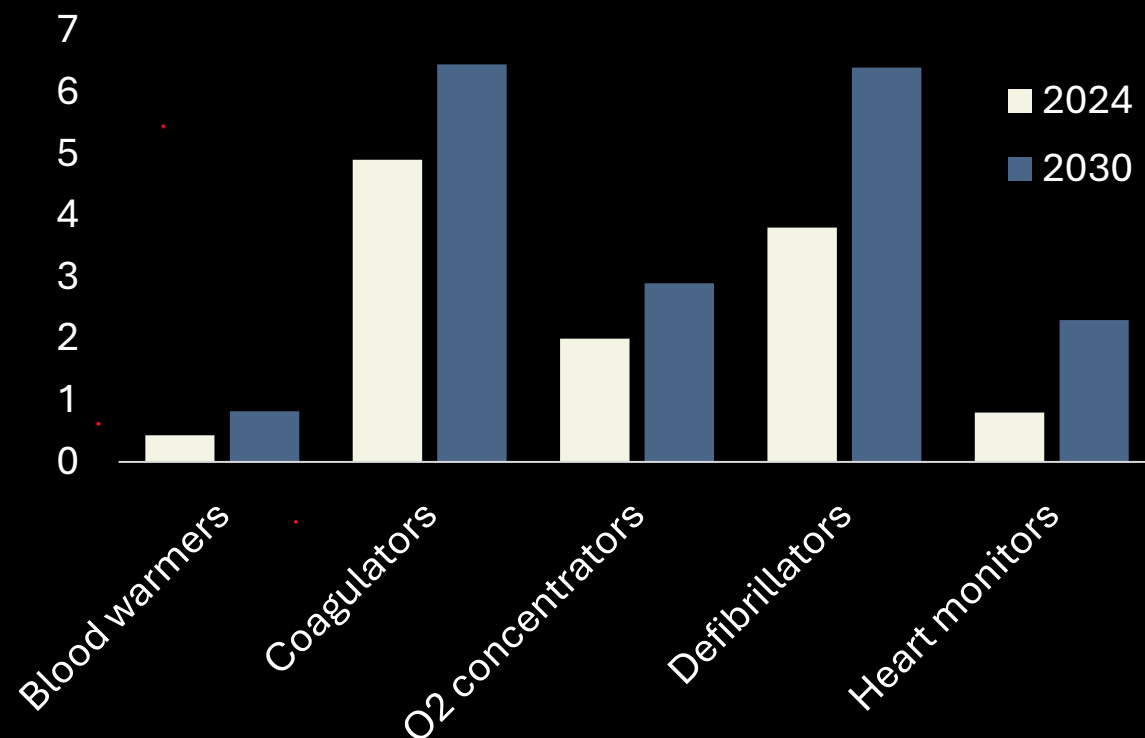
EU / NATO / UN:

CE certification, tenders

PROJECTED MARKET GROWTH OF PORTABLE MEDICAL DEVICES (BLN USD) 2024-2030

EXPECTED TOTAL GROWTH
11,2 UP TO 18,6 BLN USD

UP TO 2030



TAM ~18,6 BLN USD – TOTAL MARKET

SAM ~ 300 MLN USD – POLAND, NORDIC COUNTRIES

SOM ~ 2,5 MLN USD – UKRAINE MARKET

ON MARKET NOW

They are prepared to the peacefull war

Portable Blood Warmers:	<ul style="list-style-type: none">• LifeWarmer• Belmont MT• MEQU
Portable Coagulators:	<ul style="list-style-type: none">• Liger Medical• iLine Microsystems• Helena Biosciences
Portable Oxygen Concentrators:	<ul style="list-style-type: none">• Inogen• CAIRE Inc.• Belluscura
Portable Defibrillators (AEDs):	<ul style="list-style-type: none">• ZOLL Medical• Philips• Avive Solutions
Portable Heart Monitors:	<ul style="list-style-type: none">• AliveCor• iRhythm Technologies• EMAY

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PORTABLE RESCUE SYSTEM

- Totally portable
- All-in-one
- Seamless environment
- All data on your phone
- AI already installed to predict
- the Patient`s Critical State

OUR TIMELINE

Elam-cosmetics.com



Scoliosis.com.ua



war starts

brave1

2022

2023

2024

2025-2030

Pilot product

First military request

Serial product on market

Full coverage of AFU

CE, FDA certification of BH

Total rescue system
development

Enter to the GM

2006

Meditec.ua

Business start

INVESTMENT & USE OF FUNDS

Investment Ask

We are raising **\$ 850,000**
via a **SAFE** (Simple Agreement for Future
Equity) with a **20% discount** for early
investors.

Expected Outcome by 2030:

- 10× production capacity
- 20000 units sold
- \$ 12,5 M revenue
- \$ 5-6 M projected EBITDA

•**Potential ROI: 5-7x**

Area	%	USD
R&D (New devices)	30%	\$ 255,000
Certification (CE, FDA)	15%	\$ 127,000
Manufacturing equipment	25%	\$ 212,000
Sales & marketing	20%	\$ 170,000
Operating expenses	10%	\$ 85,000
Total		\$ 850,000



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PORTABLE RESCUE

Let's Shape the Future of Rescue Strategy Together

Contact:

Dr. Anatoliy Vislyy

vyslyy@gmail.com | +38 050 211 5433

grs-project.com